



~ RELATIONSHIP BUILDER ~

Name of the Game: CREATE.STRONG.RELATIONSHIPS.AND.BRAND.AWARENESS

In order to

#Main goal – DRIVE BUSINESS TO OUR HOME INSPECTORS

#Secondary goal – RETAIN OUR SATISFIED CLIENTS

MUSTs:

- 🏠 Real Estate knowledge
- CRM knowledge and experience 💻
- Self-Motivated in a Team environment 👥
- Comfortable speaking to people of all walks of life 🗣️ (Ability to ‘know your audience’)
- Solid commitment to 😊 customer satisfaction
- Willingness to take on new tasks and responsibilities 💡 and creativity to think of them
- Quick 🧠 and able to think on your toes
- Able to work some weekends/evenings 📅 as needed

PLUS's:

- Digital marketing knowledge/experience
- Brand marketing experience
- Energetic and Goal oriented
- Keep up with ever-changing Real Estate trends

DUTIES: Focusing on Acquisition and Retention

Generate leads and drive sales

Become an advocate for the company on social media

Outbound calling, in-person meetings, marketing strategies for retention, Office presentations

Email/Text/phone communication

Generate and implement successful plan for marketing “touches”

Ability to educate about our services

Ability to up-sell services

Keep abreast of industry trends, competition, and new opportunities

This is an entry level position 🙏. But, it is also the first 🙌 of it's kind at our company. So, there are no shoes 👟👟👟 to fill but **YOURS!** You are blazing the trail 🚶🚶🚶... and we want it to be **ON FIRE 🔥!** This is a home inspection business 🧐... not very sexy, we know. That is why we want **YOUR** energy, personality, and creativity to leave our mark 🎯 on the Home Inspection world! This is a career—not just a job. We want you to grow 🍷 with us!

We are expecting results! 🏆

****PLEASE INCLUDE A COVER LETTER *** Work@coastalinspection.us**

What we can promise you:

Salary (paid weekly) COE and monthly commission – direct deposit
Paid time off after probationary period
Expense account for marketing purposes
Flexible schedule and work from home
A “Fun” Family Run business with a Team environment
An open mind and freedom to run with your creativity



What we need you to bring to the table:

- Creativity
- Quiet work space from your home
- Flexible schedule
- Laptop and cell phone (we will provide all apps and log-ins)
- Reliable vehicle AND Valid Drivers license
- Proof of validity to work in the US

You are a W-2 employee and not a 1099 contractor. Full Time... Part Time... as long as you get the results we want (anticipating approx. 30 hours/week)! (At this time, we do not have any insurance benefits to offer as part of our onboarding.)

Anticipated starting salary for this position is \$36,000-\$40,000 a year ... But, if you are a true go-getter ... ✨💡 the Sky is the Limit!

work@coastalinspection.us / www.coastalinspection.us / No calls please